



**IMMANUEL KANT
BALTIC FEDERAL UNIVERSITY
Law School (Kaliningrad)
IV SUMMER SCHOOL**

**“Professional Legal Skills:
The Way to Success”**

27 AUGUST – 4 SEPTEMBER 2015

Programme

26 Aug, Wednesday

Arrival, accommodation

2 7 A u g , T h u r s d a y

“Aquarium”	
09.00 – 10.00	Registration, IKBFU Administrative building, Nevskogo str. 14, «Aquarium» hall
10.00 – 11.00	FORMAL OPENING OF THE SUMMER SCHOOL <i>Andrey P. Klemeshev</i> – Rector of Immanuel Kant BFU <i>Vladislav V. Lukyanov</i> – Headquarters Director of the Ministry of Justice of the Russian Federation in Saint-Petersburg <i>Oleg A. Zayachkovsky</i> – Director of IKBFU Law School <i>Ekaterina V. Osipova</i> – Director of the IV Summer School <i>Dmitry G. Kiselev</i> – Director of the Ministry of Justice of the Russian Federation in Kaliningrad region <i>Tatyana N. Sharova</i> – Acting Regional Governor’s representative in the Kaliningrad region Assembly <i>Demetrius A. Floudas (Hughes Hall, Cambridge University)</i> – Deputy Director of the IV Summer School
11.10 – 11.30	Briefing for Faculty assistants
	“Aquarium”
	Aud. 202
11.30 – 12.50	Contract Drafting <i>Prof. Marian Dent</i>
	How to Write Laws <i>Prof. Elena Abrosimova</i> <i>Prof. Vladimir Lukyanov assisting</i>

13.00 – 14.00	Lunch (“Royal Residence” restaurant complex)	
14.10 – 15.30	Features of Leadership <i>Prof. Andreas Andrianopoulos</i>	Personal Development Guidelines for Lawyers <i>Prof. Eduard R. Iskhakov</i>
15.40 – 17.00	International Business Negotiations <i>Prof. Jay Finkelstein</i>	Successful negotiations (rus), <i>Prof. Vladimir Y. Lissniak</i>
17.10 – 19.00	Oratory Skills& Public Speaking, <i>Prof. Demetrius Floudas,</i> <i>Konstantin Mishin assisting</i>	17.00 – 18.20 Fundamentals of Legal Reasoning <i>Prof. Arkady Gutnikov</i>
		18.25 – 20.00 Mediation: efficient conflict resolution procedure <i>Julia Bondarenko, LLM</i>

2 8 A u g , F r i d a y

	“Aquarium”	Aud. 202	
9.00 – 10.20	Features of Leadership <i>Prof. Andreas Andrianopoulos</i>	Mediation: Efficient Conflict Resolution Procedure <i>Julia Bondarenko, LLM</i>	
10.30 – 11.50	International Business Negotiations <i>Prof. Jay Finkelstein</i>	How to Write Laws <i>Prof. Elena Abrosimova,</i> <i>Prof. Vladimir Lukyanov assisting</i>	
12.00 – 13.20	Contract Drafting <i>Prof. Marian Dent</i>	Successful negotiations (rus), <i>Prof. Vladimir Y. Lissniak</i>	
13.30 – 14.30 Food served in room	Special seminar with Elena Orlova and Andrey Golovchik from Kaliningrad Regional Government (rus)	Special seminar prof. Vladimir Lukyanov and Stanislav Petrov from Ministry of Justice RF and Ministry of Labour and Social Affairs RF (rus)	
14.30 – 15.50	How to Write Laws <i>Prof. Konstantinos Gogos</i>	Art of Drafting Legal Procedural Documents <i>Defence Attorney Ekaterina Nikonova</i>	
16.00 – 17.30	Oratory Skills& Public Speaking, <i>Prof. Demetrius Floudas,</i> <i>Konstantin Mishin assisting</i>	Fundamentals of Legal Reasoning <i>Prof. Arkady Gutnikov</i>	
17.40 – 18.50		<table border="1" style="width: 100%;"> <tr> <td style="width: 50%;">Legal Skills in Court: mock trial <i>“Zapadnaya Yuridicheskaya Kompaniya”</i> partners <i>Vladimir Egorov,</i> <i>Olga Storozhenko</i></td> <td style="width: 50%;">“Men and Women Lawyers: Useful Guidelines” <i>Prof. Eduard R. Iskhakov</i></td> </tr> </table>	Legal Skills in Court: mock trial <i>“Zapadnaya Yuridicheskaya Kompaniya”</i> partners <i>Vladimir Egorov,</i> <i>Olga Storozhenko</i>
Legal Skills in Court: mock trial <i>“Zapadnaya Yuridicheskaya Kompaniya”</i> partners <i>Vladimir Egorov,</i> <i>Olga Storozhenko</i>	“Men and Women Lawyers: Useful Guidelines” <i>Prof. Eduard R. Iskhakov</i>		

2 9 A u g , S a t u r d a y

	“Aquarium”	Aud. 202 (rus)	Aud. 403, Frunze St. 6
9.00 – 10.20	International Business Negotiations <i>Prof. Jay Finkelstein</i>	9.00 – 12.00 Training “Professional Ethics for lawyers” <i>Maxim Dranzhevsky</i>	10.30 – 18.00 Legal Consultation Training <i>Konstantin Egorov, PhD, associate professor, Director of “</i> <i>Pizza will be ordered into the auditorium</i>
10.30 – 11.50	Contract Drafting <i>Prof. Marian Dent</i>		
12.00 – 13.20	Features of Leadership <i>Prof. Andreas Andrianopoulos</i>	Special Seminar with Aram Orbelyan <i>«How to move from politics to private practice» (rus)</i>	
13.30 – 14.30	«Brown Bag» with Ekaterina Nikonova Defence attorney’s fee policy (rus)		
14.30 – 16.00	Oratory Skills& Public Speaking, <i>Prof. Demetrius Floudas, Konstantin Mishin assisting</i>	14.30 – 18.00 Training “Professional Ethics for lawyers” <i>Maxim Dranzhevsky</i>	
16.10 – 17.30	Managing a Law Firm <i>Prof. Aram Orbelyan</i>		
17.40 – 19.00	How to Write Laws <i>Prof. Konstantinos Gogos</i>		

3 0 A u g , S u n d a y

09.00 – 21.00 – Team Building (for professors and students)

3 1 A u g , M o n d a y

	“Aquarium”	Aud. 202
9.00 – 10.20	Contract Drafting <i>Prof. Marian Dent</i>	How to Write Laws <i>Prof. Elena Abrosimova</i>
10.30 – 11.50	International Business Negotiations <i>Prof. Jay Finkelstein</i> <i>Prof. Vladimir Lissniak assisting</i>	Mediation: Efficient Conflict Resolution Procedure <i>Julia Bondarenko, LLM</i>
12.00 – 13.20		Personal Development Guidelines for Lawyers <i>Prof. Eduard R. Iskhakov</i>

13.30 – 14.30	Lunch (“Royal Residence” restaurant complex)		
14.30 – 15.50	How to Write Laws <i>Prof. Konstantinos Gogos</i>		Successful negotiations (rus), <i>Prof. Vladimir Y. Lissniak</i>
16.00 – 17.20	How to Win in International Competitions, Moot Courts <i>Prof. Demetrius Floudas, Konstantin Mishin assisting</i>	Effective Communication Campaigns <i>Prof. Andreas Andrianopoulos</i>	Art of Drafting Legal Procedural Documents <i>Defence Attorney Ekaterina Nikonova</i>
17.30 – 18.50	Managing a Law Firm (in Russian) <i>Prof. Aram Orbelyan</i>		Legal Skills in Court: mock trial “Zapadnaya Yuridicheskaya Kompaniya” partners <i>Vladimir Egorov, Olga Storozhenko</i>

1 S e p t , T u e s d a y

	“Aquarium”	Aud. 202
9.00 – 10.20	How to Write Laws <i>Prof. Konstantinos Gogos</i>	How to Write Laws <i>Prof. Elena Abrosimova</i>
10.30 – 11.50	Contract Drafting <i>Prof. Marian Dent</i>	Art of Drafting Legal Procedural Documents <i>Defence Attorney Ekaterina Nikonova</i>
12.00 – 13.20	Special Seminar with Konstantinos Gogos “How to make a career as an academic”	Fundamentals of Legal Reasoning <i>Prof. Arkady Gutnikov</i>
13.30 – 14.30	«Brown Bag» with <i>Demetrius Floudas</i> «Studying abroad» (eng)	«Brown Bag» with <i>Arkady Gutnikov</i> «Thinking as a lawyer» (rus)
14.40 – 16.00	Managing a Law Firm <i>Prof. Aram Orbelyan</i>	Mediation: Efficient Conflict Resolution Procedure <i>Julia Bondarenko, LLM</i>
16.10 – 17.30	How to Win in International Competitions, Moot Courts <i>Prof. Demetrius Floudas, Konstantin Mishin assisting</i>	Successful negotiations (rus), <i>Prof. Vladimir Y. Lissniak</i>
17.40 – 19.00	International Business Negotiations <i>Prof. Jay Finkelstein</i>	Personal Development Guidelines for Lawyers <i>Prof. Eduard R. Iskhakov</i>

2 S e p t , W e d n e s d a y

	“Aquarium”		Aud. 202
9.00 – 10.20	Contract Drafting <i>Prof. Marian Dent</i>		Successful negotiations (rus), <i>Prof. Vladimir Y. Lissniak</i>
10.30 – 11.50	International Business Negotiations <i>Prof. Jay Finkelstein</i> <i>Prof. Vladimir Lissniak assisting</i>		Fundamentals of Legal Reasoning <i>Prof. Arkady Gutnikov</i>
12.00 – 13.20	How to Write Laws <i>Prof. Konstantinos Gogos</i>		How to Write Laws <i>Prof. Elena Abrosimova</i>
13.30 – 14.30	Lunch (“Royal Residence” restaurant complex)		
14.40 – 16.00	How to Win in International Competitions, Moot Courts <i>Prof. Demetrius Floudas, Konstantin Mishin assisting</i>	Effective Communication Campaigns <i>Prof. Andreas Andrianopoulos</i>	Art of Drafting Legal Procedural Documents <i>Defence Attorney Ekaterina Nikonova</i>
16.10 – 17.30			Mediation: Efficient Conflict Resolution Procedure <i>Julia Bondarenko, LLM</i>
17.40 – 19.00	Managing a Law Firm (in Russian) <i>Prof. Aram Orbelyan</i>		18.00 – 20.00 Legal Skills in Court: mock trial <i>“Zapadnaya Yuridicheskaya Kompaniya” partners</i> <i>Vladimir Egorov, Olga Storozhenko</i>

3 S e p t , T h u r s d a y

	“Aquarium”		Aud. 202
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10.30 – 11.50			Fundamentals of Legal Reasoning <i>Prof. Arkady Gutnikov</i>
12.00 – 13.20	Contract Drafting <i>Prof. Marian Dent</i>		Successful negotiations (rus), <i>Prof. Vladimir Y. Lissniak</i>
13.30 – 14.30	“Brown bag” with Andreas Andrianopoulos “Who controls the commanding heights of the economy in our days?”		«Brown bag» with Elena Abrosimova «NGO lawyers» (rus)
14.40 – 16.00	How to Write Laws <i>Prof. Konstantinos Gogos</i>		Art of Drafting Legal Procedural Documents <i>Defence Attorney Ekaterina Nikonova</i>
16.10 – 17.30	How to Win in International	Effective Communication	Mediation: Efficient Conflict Resolution Procedure

	Competitions, Moot Courts <i>Prof. Demetrius Floudas, Konstantin Mishin assisting</i>	Campaigns <i>Prof. Andreas Andrianopoulos</i>	<i>Julia Bondarenko, LLM</i>
17.40 – 19.00	International Business Negotiations <i>Prof. Jay Finkelstein</i>	Personal Development Guidelines for Lawyers <i>Prof. Eduard R. Iskhakov</i>	

4 Sept, Friday

	“Aquarium”	Aud. 202
9.00 – 10.00	Contract Drafting <i>Prof. Marian Dent</i>	Personal Development Guidelines for Lawyers <i>Prof. Eduard R. Iskhakov</i>
10.10 – 11.10	International Business Negotiations <i>Prof. Jay Finkelstein</i> <i>Prof. Vladimir Lissniak</i>	Art of Drafting Legal Procedural Documents <i>Defence Attorney</i> <i>Ekaterina Nikonova</i>
11.20 – 12.20	Managing a Law Firm <i>Prof. Aram Orbelyan</i>	Fundamentals of Legal Reasoning <i>Prof. Arkady Gutnikov</i>
12.20 – 13.00	Lunch (“Royal Residence” restaurant complex)	
13.00 – 15.00	Final Mock Trial (Compulsory attendance) <i>Prof. Demetrius Floudas,</i>	Legal Skills in Court: mock trial (Compulsory attendance) <i>“Zapadnaya Yuridicheskaya Kompaniya” partners</i> <i>Vladimir Egorov, Olga Storozhenko</i> <i>Prof. Arkady Gutnikov</i>
15.00 – 17.00	IV Summer School Closing Ceremony Certificate ceremony Student Award Ceremony	

5 - 6 S e p t , S a t u r d a y - S u n d a y

Farewell and Departure